Form **8879-EO**

IRS e-file Signature Authorization for an Exempt Organization

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| Department of the Treasury | ▶ Do n | ear beginning , 201 not send to the IRS. Keep for | your records. | | 2018 |
|---|---|--|---|---------------------------------|------------------------|
| Internal Revenue Service Name of exempt organization | ► Go to www | w.irs.gov/Form8879EO for the | e latest information | n. Employer identif | ication number |
| , • | he Other Side Ac | nademy. | | 47-4495 | |
| | im Stay | zademy | | 1/-11/ | 7790 |
| _ | EO | | | | |
| | Return and Return Inform | nation (Whole Dollars Or | nlv) | | |
| | n for which you are using this Fo | • | | y from the return | If you |
| | a, 3a, 4a, or 5a, below, and the a | | | - | = |
| | r 5b, whichever is applicable, bla | | _ | | |
| | Do not complete more than one li | | | · · · · · · · · · · · · · · · · | |
| 1a Form 990 check here | · | / (Form 990, Part VIII, column | (A), line 12) | 1b | 11,360,438 |
| 2a Form 990-EZ check he | re b Total revenue, if | any (Form 990-EZ, line 9) | , | | |
| 3a Form 1120-POL check | here b Total tax (Form | n 1120-POL, line 22) | | 3b | |
| 4a Form 990-PF check he | re b Tax based on inve | estment income (Form 990-Pl | F, Part VI, line 5) | 4b | |
| 5a Form 8868 check here | | 8868, line 3c) | | | |
| | _ | · · · · · · · · · · · · · · · · · · · | | - | |
| Part II Declarati | ion and Signature Author | rization of Officer | | | |
| | I declare that I am an officer of the | | I have examined a | copy of the | |
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| | lete. I further declare that the am | | | • • | |
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| electronic return and, if app | olicable, the organization's conse | nt to electronic funds withdraw | al. | | |
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| Officer's signature | 27,22 4,25 | $\frac{y}{}$ | Date Date | 06/30/19 |) |
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| I certify that the above num | neric entry is my PIN, which is my | signature on the 2018 electron | nically filed return fo | or the organization | |
| = | that I am submitting this return in | = | • | - | |
| | IRS <i>e-file</i> Providers for Business | | | 30 | () |
| . м | Paul Winward, CF | | | 06/30/19 |) |
| ERO's signature | I dai Millwald, Ci | . 44 | Date > | 30/30/13 | <u> </u> |
| | FRO Must E | Retain This Form — See | Instructions | | |
| | | Form to the IRS Unless | | Do So | |

For Paperwork Reduction Act Notice, see back of form.

Form **8879-EO** (2018)

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

OMB No. 1545-0047 2018 **Open to Public**

Department of the Treasury Inspection ► Go to www.irs.gov/Form990 for instructions and the latest information. For the 2018 calendar year, or tax year beginning and ending C Name of organization D Employer identification number Check if applicable: The Other Side Academy Address change Doing business as 47-4495796 Name change Number and street (or P.O. box if mail is not delivered to street address) 801-613-8370 Initial return 667 East 100 South Final return/ City or town, state or province, country, and ZIP or foreign postal code terminated Salt Lake City UT 84102 Amended return Name and address of principal officer: **H(a)** Is this a group return for subordinates Yes Application pending Tim Stay 663 East 100 South H(b) Are all subordinates included? If "No," attach a list. (see instructions) Salt Lake City UT 84102 **X** 501(c)(3) 501(c) () \blacktriangleleft (insert no.) Tax-exempt status: www.theothersideacademy.com Website: **H(c)** Group exemption number ▶ Form of organization: X Corporation Trust Year of formation: 2015 Association M State of legal domicile: UT Summarv 1 Briefly describe the organization's mission or most significant activities: Activities & Governance See Schedule O 2 Check this box | if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) 4 Number of independent voting members of the governing body (Part VI, line 1b) 2 5 Total number of individuals employed in calendar year 2018 (Part V, line 2a) 22 5 6 Total number of volunteers (estimate if necessary) 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, line 38 Current Year 1,876,709 8,523,983 8 Contributions and grants (Part VIII, line 1h) 9 Program service revenue (Part VIII, line 2g) 1,376,231 1,974,087 **10** Investment income (Part VIII, column (A), lines 3, 4, and 7d) 212,777 862,309 **11** Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 3,465,717 12 Total revenue – add lines 8 through 11 (must equal Part VIII, column (A), line 12) 11,360,438 13 Grants and similar amounts paid (Part IX, column (A), lines 1–3) **14** Benefits paid to or for members (Part IX, column (A), line 4) 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 690,053 1,128,408 16aProfessional fundraising fees (Part IX, column (A), line 11e) 42,500 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶ 3,670,823 17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e) 2,111,960 $\overline{4,841,731}$ 18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25) 2,802,013 663,704 6,518,707 **19** Revenue less expenses. Subtract line 18 from line 12 Beginning of Current Year End of Year 3,409,259 13,839,833 20 Total assets (Part X, line 16) 341,315 4,253,182 **21** Total liabilities (Part X, line 26) 067,94422 Net assets or fund balances. Subtract line 21 from line 20 9,586,651 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Sign **CEO** Here Tim Stay Type or print name and title Print/Type preparer's name PTIN Preparer's signature Check Paid 07/01/19 self-employed P00290039 M. Paul Winward, CPA M. Paul Winward, CPA **Preparer** Squire & Company, PC 87-0343246 Firm's EIN ▶ Firm's name **Use Only** 1329 South 800 East Orem, UT 84097-7737 801-225-6900

May the IRS discuss this return with the preparer shown above? (see instructions)

Firm's address

| Pa | | Service Accomplishments | this Part III |
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| 1 | Briefly describe the organization's miss | | this Part III X |
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| | | | |
| 2 | Did the organization undertake any sig | nificant program services during the year which v | vere not listed on the |
| | | , | Va. V Na |
| | If "Yes," describe these new services of | n Schedule O. | |
| | | or make significant changes in how it conducts, | |
| | services? If "Yes," describe these changes on So | hodula O | Yes X No |
| | | rricedie O. ervice accomplishments for each of its three large | est program services, as measured by |
| | | c)(4) organizations are required to report the amo | · · · · · · · · · · · · · · · · · · · |
| | the total expenses, and revenue, if any | , for each program service reported. | |
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| 4d | Other program services (Describe in S | | |
| | (Expenses \$ | including grants of\$ 4 . 482 . 446 |) (Revenue \$ |
| 40 | Total program service expenses ▶ | 4,482,446 | |

| | | | Yes | No |
|----------|---|-----|-----|-------------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," | | | |
| _ | complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to | | | 7.7 |
| | candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) | | | v |
| - | election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors | - | | |
| O | have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If | | | |
| | "Yes," complete Schedule D, Part I | 6 | | х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| • | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes,"</i> | | | |
| · | complete Schedule D, Part III | 8 | | х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a | | | |
| | custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or | | | |
| | debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | Х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted | | | |
| | endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | X |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, | | | |
| | VII, VIII, IX, or X as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," | | | |
| | complete Schedule D, Part VI | 11a | X | |
| b | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more | | | |
| | of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets | | | |
| | reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | X |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | 446 | | 7.7 |
| 40- | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | 425 | v | |
| L | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? If | 12b | | х |
| 13 | "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| 14a | Did the experiencian projection an office appropriate an experience of the United Ctates C | 14a | | X |
| b | Did the organization maintain an office, employees, or agents outside of the Office States? Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | 144 | | |
| ~ | fundraising, business, investment, and program service activities outside the United States, or aggregate | | | |
| | foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or | | | |
| | for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other | | | |
| | assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on | | | |
| | Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) | 17 | Х | <u> </u> |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on | | | |
| | Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? | | | |
| | If "Yes," complete Schedule G, Part III | 19 | | X |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | $ldsymbol{f eta}$ |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |

Checklist of Required Schedules (continued) Yes No 22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on 22 X Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated Х employees? If "Yes." complete Schedule J 23 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a Х **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? 24c **d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24d 25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I Х b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? X 25b If "Yes," complete Schedule L, Part I Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or Х disqualified persons? If "Yes," complete Schedule L, Part II 26 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III X Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): X a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete X Schedule L, Part IV 28b c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV Х 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 29 X 29 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M X 30 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," Х complete Schedule N, Part II 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I X Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 X 34 35a Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 Х Did the organization conduct more than 5% of its activities through an entity that is not a related organization X and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O. Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V Yes No 5 **1a** Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 0 Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b c Did the organization comply with backup withholding rules for reportable payments to vendors and

reportable gaming (gambling) winnings to prize winners?

Statements Regarding Other IRS Filings and Tax Compliance (continued) Yes No 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return **b** If at least one is reported on line 2a, did the organization file all required federal employment tax returns? X 2b **Note.** If the sum of lines 1a and 2a is greater than 250, you may be required to *e-file* (see instructions) Did the organization have unrelated business gross income of \$1,000 or more during the year? Х 3a If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? X If "Yes." enter the name of the foreign country: See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? Х 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? X c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? X b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? Х 7a If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was Х required to file Form 8282? **d** If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? Sponsoring organizations maintaining donor advised funds. 9 Did the sponsoring organization make any taxable distributions under section 4966? Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? b 9b Section 501(c)(7) organizations. Enter: 10 Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities b Section 501(c)(12) organizations. Enter: Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11b 12a 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? **b** If "Yes," enter the amount of tax-exempt interest received or accrued during the year Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b c Enter the amount of reserves on hand X **14a** Did the organization receive any payments for indoor tanning services during the tax year? If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O 14b 15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? Х If "Yes," see instructions and file Form 4720, Schedule N. X Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.

Form 990 (2018) **The Other Side Academy** 47-4495796 Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 1a Enter the number of voting members of the governing body at the end of the tax year 3 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent 2 1b Did any officer, director, trustee, or key employee have a family relationship or a business relationship with anv other officer, director, trustee, or key employee? X Did the organization delegate control over management duties customarily performed by or under the direct 3 X supervision of officers, directors, or trustees, or key employees to a management company or other person? 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 6 Did the organization have members or stockholders? 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Х **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, Х stockholders, or persons other than the governing body? Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code. Yes No **10a** Did the organization have local chapters, branches, or affiliates? Х 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b X 11a **11a** Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. X **12a** Did the organization have a written conflict of interest policy? *If "No," go to line 13* 12a b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done 12c Did the organization have a written whistleblower policy? 13 13 Did the organization have a written document retention and destruction policy? 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official X 15a X 15b Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? 16a Х b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ None Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Own website Another's website **X** Upon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records 20 667 East 100 South Tim Stay

801-613-8370

UT 84102

Salt Lake City

Form 990 (2018) **The Other Side Academy**

47-4495796

Page **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- **1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. | | | | | | | | | |). |
|--|--|--|-----------------------|---------|--------------|------------------------------|-----------|--|--|--|
| (A) Name and Title | (B) Average hours per week (list any hours for related | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | is both or/truste | an ee) | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization |
| | organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | , , , , | | and related organizations |
| (1)Tim Stay | 40.00 | | | | | | | | | |
| CEO | 0.00 | x | | х | | | | 138,500 | 0 | 0 |
| (2) Joseph Grenny | | | | | | | | | | |
| Chair | 1.00 | x | | x | | | | 0 | 0 | o |
| (3) Ted Broman | 0.00 | ^ | | Λ | | | | 0 | 0 | |
| Member | 1.00 | x | | | | | | 0 | 0 | o |
| (4) | | | | | | | | <u> </u> | | |
| | | | | | | | | | | |
| (5) | | | | | | | | | | |
| | | | | | | | | | | |
| (6) | | | | | | | | | | |
| | | | | | | | | | | |
| (7) | | | | | | | | | | |
| | | | | | | | | | | |
| (8) | | | | | | | | | | |
| (0) | | | | | | | | | | |
| (9) | | | | | | | | | | |
| (10) | | | | | | | | | | |
| | | | | | | | | | | |
| (11) | | | | | | | | | | |
| | | 1 | | | | | | | | |

Form 990 (2018) The Other Side Academy

| Pa | rt VII Section A. Officers | s, Directors, Tr | ust | ees, | Key | Em | ploy | /ees | , and Highest Compens | ated Employees (contin | ued) | |
|--------------|---|--|--------------------------------|-----------------------|------------------------|---------------------|---|---------------------|--|--|---|--|
| | (A) Name and title | (B) Average hours per week (list any hours for related | off | x, unle icer a | Pos check ess pe | rson i lirecto | than of the state | an tee) | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F Estim amou oth comper from organiz | nated unt of ner nsation i the |
| | | organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | (W-2 1000-MIGO) | | and re organiz | elated |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | 0.5444 | | | | | | | | 120 500 | | | |
| 1D C d | Sub-total Total from continuation should (add lines 1b and 1c) | eets to Part VII | · | | | | | > > | 138,500 138,500 | | | |
| <u> </u> | Total number of individuals (i reportable compensation from | including but no n the organizati | t lim on 🏿 | ited ▶1 | to th | iose | liste | d ab | pove) who received more | than \$100,000 of | | Yes No |
| 3 4 | Did the organization list any themployee on line 1a? If "Yes For any individual listed on line organization and related organization and related organization." | <i>," complete Sch</i> ne 1a, is the sur | <i>edu</i> n of | le J repo | <i>for s</i> ortab | <i>uch</i> ole c | <i>indi</i> v omp | <i>idua</i> ensa | al ation and other compensa | tion from the | 3 | X |
| 5 | individual Did any person listed on line for services rendered to the or | 1a receive or acorganization? <i>If</i> | ccru | е со | mpe | nsat | tion 1 | rom | any unrelated organization | | 5 | X |
| <u>Sect</u> | Complete this table for your f | ive highest com | pen | sate | d in | depe | ende | nt c | ontractors that received m | ore than \$100,000 of | | |
| | compensation from the organ | (A) I business address | con | npen | satio | on to | or the | cai | | (B) stion of services | | (C) Compensation |
| | | | | | | | | | | | | |
| 2 | Total number of independent received more than \$100,000 | contractors (inc | cludi on fi | ing b | out n | ot lir | nited | d to t | those listed above) who | 0 | | |

| | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 |
|---|------------|--|-----------|-----------|---------------|----------------------|--|--------------------------------|--|
| nts | 1a | Federated campaigns | 1a | | | | Tevenue | | 312-314 |
| no. | | Membership dues | 1b | | | | | | |
| Α̈́ | С | Fundraising events | 1c | | | | | | |
| ä | | Related organizations | 1d | | | | | | |
| <u>E</u> | е | Government grants (contributions) | 1e | | | | | | |
| 5 | f | All other contributions, gifts, grants, | | | | | | | |
| Ę | | and similar amounts not included above | | | 523,983 | | | | |
| Þ | g | Noncash contributions included in lines 1 | Ia-1f: \$ | 1, | 869,154 | | | | |
| <u> </u> | h | Total. Add lines 1a-1f | | | | 8,523,983 | | | |
| eun | | | | | Busn. Code | | | | |
| Şe∧ | 2a | Vocational Trainin | g Reve | enue | | 1,974,087 | | | 1,974,087 |
| e Se | b | | | | | | | | |
| ervi | C | | | | | | | | |
| ٦S | d | | | | | | | | |
| gra | e | All other program service rev | | | | | | | |
| Program Service Revenue and Other Similar Amounts | | Total. Add lines 2a–2f | | | | 1,974,087 | | | |
| | | Investment income (including | | | | | | | |
| | • | | | | | 59 | | | 59 |
| | 4 | Income from investment of ta | | | | | | | |
| | | Royalties | | • | · — | | | | |
| | | (i) Real | | | Personal | | | | |
| | 6a | Gross rents | | | | | | | |
| | b | Less: rental exps. | | | | | | | |
| | С | Rental inc. or (loss) | | | | | | | |
| | | Net rental income or (loss) | | | | | | | |
| | <i>i</i> a | Gross amount from sales of assets (i) Securities | ; | (ii) | Other | | | | |
| | | other than inventory | | | | | | | |
| | b | Less: cost or other | | | | | | | |
| | | basis & sales exps | | | | | | | |
| | | Gain or (loss) | | | | | | | |
| _ | | Net gain or (loss) | | | | | | | |
| une | oa | (not including \$ | | | | | | | |
| Š | | of contributions reported on line 1 | c) | | | | | | |
| <u>۾</u> | | See Part IV, line 18 | _ | | | | | | |
| Other Revenu | b | Less: direct expenses | · · · | | | | | | |
| ŏ | | Net income or (loss) from fur | | g events | s > | | | | |
| | | Gross income from gaming activit | _ | | | | | | |
| | | See Part IV, line 19 | | | | | | | |
| | b | Less: direct expenses | b | | | | | | |
| | | Net income or (loss) from ga | | ctivities | | | | | |
| 1 | l0a | Gross sales of inventory, less | s | | | | | | |
| | | | а | | 862,309 | | | | |
| | | Less: cost of goods sold \dots | b | | | | | | |
| | С | Net income or (loss) from sal | les of in | ventory | 955555 | 862,309 | | | 862,309 |
| - | | Miscellaneous Revenue | | | Busn. Code | | | | |
| 1 | 11a | · | | | | | | | |
| | b | | | | - | | | | |
| | C C | All other revenue | | | | | | | |
| | | All other revenue | | | | | | | |
| 4 | | Total revenue See instruction | | | ······ [- | 11.360.438 | 0 | 0 | 2.836.455 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX (B) Program service (**D**) Fundraising Do not include amounts reported on lines 6b, Total expenses Management and 7b, 8b, 9b, and 10b of Part VIII. expenses general expenses expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees 138,500 27,700 103,875 6,925 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) Other salaries and wages 778,404 747,160 27,910 3,334 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) Other employee benefits 135,450 120,898 13,030 1,522 Payroll taxes 64,258 10,952 76,054 844 Fees for services (non-employees): a Management 13,318 13,318 **b** Legal 12,782 12,782 c Accounting **d** Lobbying 42,500 42,500 Professional fundraising services. See Part IV, line 17 Investment management fees **g** Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) 100,084 74,965 25,119 12 Advertising and promotion 81,96082,869 909 1,331 Office expenses 26,612 25,281 13 Information technology 13,186 12,527 659 Royalties 325,642 319,129 6,513 Occupancy 16 99,278 70,143 169,421 17 Travel Payments of travel or entertainment expenses for any federal, state, or local public officials 3,014 Conferences, conventions, and meetings 3,014 19 104,443 102,354 2,089 20 Payments to affiliates 21 265,628 260,315 5,313 Depreciation, depletion, and amortization 288,232 282,467 5,765 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) 1,859,445 1,859,445 a Donated supplies Supplies 228,906 228,906 161,110 161,110 Repairs and maintenance 14,693 Other 16,131 1,438 d e All other expenses 4,841,731 4,482,446 $303,2\overline{51}$ 56,034 **25** Total functional expenses. Add lines 1 through 24e . Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ | if following SOP 98-2 (ASC 958-720)

| Par | t X | Balance Sheet | | | | | |
|-----------------------------|-------------|--|--------------|--------------------------|---|-----|--------------------|
| | | Check if Schedule O contains a response or n | ote to any | line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| 1 | 1 C | Cash—non-interest bearing | | | 557,057 | 1 | 4,252,508 |
| 2 | 2 S | Savings and temporary cash investments | | | | 2 | |
| 3 | 3 P | Pledges and grants receivable, net | | | | 3 | |
| 4 | 4 A | and the second s | | | 4,865 | 4 | 1,220 |
| | 5 L | oans and other receivables from current and forme | | | | | |
| | tr | rustees, key employees, and highest compensated | employees | S. | | | |
| | | Complete Part II of Schedule L | | 660 | | 5 | |
| 6 | 6 L | oans and other receivables from other disqualified | persons (a | s defined under section | | | |
| | 4 | 958(f)(1)), persons described in section 4958(c)(3) | (B), and co | ontributing employers an | d | | |
| | | ponsoring organizations of section 501(c)(9) volunt | | | | | |
| ts | | rganizations (see instructions). Complete Part II of | | | | 6 | |
| Assets | | lotes and loans receivable, net | | | | 7 | |
| ع ع | | aventarias for a la arves | | | | 8 | |
| و | 9 P | | | | 6,164 | 9 | |
| 10 | | and, buildings, and equipment: cost or | | | _ | | |
| | 0 | ther basis. Complete Part VI of Schedule D | 10a | 9,974,888 | | | |
| | | ess: accumulated depreciation | | 9,974,888 506,383 | 2,757,763 | 10c | 9,468,505 |
| 1 | | | | | - | 11 | |
| 12 | 2 Ir | | | | | 12 | |
| 13 | 3 Ir | nvestments—program-related. See Part IV, line 11 | | | | 13 | |
| 14 | | atamailala aasata | | | | 14 | |
| 1 | 5 C | When accets Cos Dort IV line 11 | | | 83,410 | 15 | 117,600 |
| 10 | 6 T | otal assets. Add lines 1 through 15 (must equal lir | | | 3,409,259 | 16 | 13,839,833 |
| 17 | | ccounts payable and accrued expenses | | | 50,315 | 17 | 21,340 |
| 18 | | Grants payable | | | | 18 | |
| 19 | 9 D | eferred revenue | | | | 19 | |
| 20 | 0 T | ax-exempt bond liabilities | | | | 20 | |
| 2 | 1 E | scrow or custodial account liability. Complete Part | IV of Sche | dule D | | 21 | |
| တ္တ 22 | 2 L | oans and other payables to current and former office | cers, direct | ors, | | | |
| Liabilities | tr | rustees, key employees, highest compensated emp | loyees, an | d | | | |
| ap | d | isqualified persons. Complete Part II of Schedule L | | | | 22 | |
| ⊐ ₂ ; | 3 S | Secured mortgages and notes payable to unrelated | third partie | es | 291,000 | 23 | 4,231,842 |
| 24 | 4 U | Insecured notes and loans payable to unrelated thin | rd parties | | | 24 | |
| 2 | 5 C | Other liabilities (including federal income tax, payabl | es to relat | | | | |
| | р | arties, and other liabilities not included on lines 17- | 24). Comp | lete Part X | | | |
| | | f Schedule D | | | | 25 | |
| 20 | 6 T | otal liabilities. Add lines 17 through 25 | | | 341,315 | 26 | 4,253,182 |
| Ø | С | Organizations that follow SFAS 117 (ASC 958), c | heck here | ►X and | | | |
| DC | | omplete lines 27 through 29, and lines 33 and 3 | | | | | |
| $\frac{a}{a}$ 2 | 7 U | Inrestricted net assets | | | 3,067,944 | 27 | 9,586,651 |
| <u>m</u> 28 | | | | | | 28 | |
| <u>S</u> 29 | | Permanently restricted net assets | | | | 29 | |
| Net Assets or Fund Balances | | rganizations that do not follow SFAS 117 (ASC 958), check here ▶ and | | | | | |
| ts c | | omplete lines 30 through 34. | | | | | |
| 9 30 | | Capital stock or trust principal, or current funds | | | | 30 | |
| A 3 | | aid-in or capital surplus, or land, building, or equipr | | | | 31 | |
| | | Retained earnings, endowment, accumulated incom | e, or other | funds | 2 | 32 | 0 = 0 = 1 = 1 |
| _ 3 | | | | | 3,067,944 | 33 | 9,586,651 |
| 34 | 4 T | otal liabilities and net assets/fund balances | | | 3,409,259 | 34 | 13,839,833 |

| Pa | art XI Reconciliation of Net Assets | | | | | |
|----|---|----------|----------|---------|----------------|------------|
| | Check if Schedule O contains a response or note to any line in this Part XI | | <u></u> | <u></u> | <u></u> | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | L,36 | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | 1,84 | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | 5,51 | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | | 3,06 | .7 <u>, </u> 9 | <u>944</u> |
| 5 | Net unrealized gains (losses) on investments | 5 | | | | |
| 6 | Donated services and use of facilities | 6 | | | | |
| 7 | Investment expenses | 7 | | | | |
| 8 | Prior period adjustments | 8 | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | | |
| | 33, column (B)) | 10 | <u> </u> | ,58 | 6,6 | <u>651</u> |
| Pa | art XII Financial Statements and Reporting | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | <u> </u> | <u></u> | <u></u> | <u></u> | |
| | | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in | | | | | |
| | Schedule O. | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or | | | | | |
| | reviewed on a separate basis, consolidated basis, or both: | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a | | | | | |
| | separate basis, consolidated basis, or both: | | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight | | | | | |
| | of the audit, review, or compilation of its financial statements and selection of an independent accountant? | | | 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in | | | | | |
| | Schedule O. | | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in | | | | | ĺ |
| | the Single Audit Act and OMB Circular A-133? | | | 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the | | | | | |
| | required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits | <u></u> | | 3b | | |
| | | | | Forn | 1 990 | (2018) |

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Name of the organization

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ► Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

2018

The Other Side Academy

Employer identification number

47-4495796

| Organization type (check one): | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--|
| Filers of: | Section: | | | | | | | | |
| Form 990 or 990-EZ | X 501(c)(3) (enter number) organization | | | | | | | | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | | | | | | | | |
| | 527 political organization | | | | | | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | | | | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | | | | | | |
| | 501(c)(3) taxable private foundation | | | | | | | | |
| | | | | | | | | | |
| , , | Check if your organization is covered by the General Rule or a Special Rule . Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. | | | | | | | | |
| General Rule | | | | | | | | | |
| or more (in money or p | For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. | | | | | | | | |
| Special Rules | | | | | | | | | |
| regulations under sect 13, 16a, or 16b, and the | escribed in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 ¹ / ₃ % support test of the tions 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line hat received from any one contributor, during the year, total contributions of the greater of (1) ne amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. | | | | | | | | |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering) "N/A" in column (b) instead of the contributor name and address), II, and III. | | | | | | | | | |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year | | | | | | | | | |
| 990-EZ, or 990-PF), but it mu | t isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, ist answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its occrify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF). | | | | | | | | |

For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

The Other Side Academy

| Part I | Contributors (see instructions). Use duplicate copies of | f Part I if additional space i | s needed. |
|------------|--|---------------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| .1 | Joseph & Celia Grenny Foundation 1041 E Waterford Lane Provo UT 84604 | \$ 1,700,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| No | Name, address, and ZIP+4 Broman Foundation Ted Broman 1853 E Aintree Ave Draper UT 84020 | Total contributions \$ 150,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 3 | The Church of Jesus Christ of Latte -Day Saints JSM 2 E 15 East South Temple Salt Lake City UT 84150 | | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 4 | Icono Clad 414 E 300 S Salt Lake City UT 84111 | \$ 100,700 | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 5 | Don Watkins 1005 North Grove Drive Alpine UT 84004 | \$ 250,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 6 | Mike Murray PO Box 12307 Mill Creek WA 98082 | \$ 50,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

The Other Side Academy

| Part I | Contributors (see instructions). Use duplicate copies of | f Part I if additional space i | s needed. |
|------------|---|--------------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 7 | Unitas Lab 435 South 660 West Orem UT 84058 | \$ 400,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 8 | Plato's Closet 273 W 500 S Bountiful UT 84010 | \$ 626,900 | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 9 | Uptown Cheapskate - Downtown SLC 53 W 200 S Salt Lake City UT 84101 | \$ 127,500 | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 10 | Uptown Cheapskate - Sugar House 2120 S 1300 E Salt Lake City UT 84106 | \$ 281,200 | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| .11. | Bob Katz 401 Pine Street Boulder CO 80302 | \$ 150,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 12 | Colorado Health Foundation 1780 Pennsylvania Street Denver CO 80203 | \$ 750,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

The Other Side Academy

| Part I | Contributors (see instructions). Use duplicate copies of | Part I if additional space i | s needed. |
|------------|--|------------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 13 | Dick and Sue Jacobsen 761 Southampton Drive Palo Alto CA 94303 | \$ 1,500,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 14 | Miller Family Foundation 357 McCaslin Blvd Suite 200 Louisville CO 80027 | \$ 250,000 | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| No. | Name, address, and ZIP + 4 | Total contributions \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | Name, address, and ZIF + 4 | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

The Other Side Academy

| a) No. | (b) | (c) | (d) |
|-----------------|---|---------------------------------------|---|
| from | Description of noncash property given | FMV (or estimate) | Date received |
| Part I | | (See instructions.) | |
| , | Used clothing | | |
| 4 | | | |
| | | \$ 100,700 | |
| | | | *************************************** |
| a) No. | (1-) | (c) | (4) |
| from | (b) Description of noncash property given | FMV (or estimate) | (d) Date received |
| Part I | Description of noncastr property given | (See instructions.) | Date received |
| | Used clothing | | |
| 8 | | | |
| | | \$ 626,900 | |
| | | \$ | |
| a) No. | | (c) | |
| from | (b) | FMV (or estimate) | (d) |
| Part I | Description of noncash property given | (See instructions.) | Date received |
| | Used clothiing | | |
| 9 | | | |
| | | | |
| | · | \$ 127,500 | |
| (a) Na | | (a) | |
| (a) No. from | (b) | (c) FMV (or estimate) | (d) |
| Part I | Description of noncash property given | (See instructions.) | Date received |
| | Used clothing | | |
| 10 | | | |
| | | | |
| | | \$ 281,200 | |
| | | | |
| (a) No. from | (b) | (c) FMV (or estimate) | (d) |
| Part I | Description of noncash property given | (See instructions.) | Date received |
| | | | |
| | | | |
| | | | |
| | | \$ | |
| | | | |
| a) No. | (b) | (C) | (d) |
| from Part I | Description of noncash property given | FMV (or estimate) (See instructions.) | Date received |
| | | (555 inotidotion) | |
| | | | |
| | | | |
| | | \$ | |
| | | | |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

| iaiile | or the organization | | Employer identification number |
|--------|---|---|---------------------------------|
| Tì | ne Other Side Academy | | 47-4495796 |
| Pa | rt I Organizations Maintaining Donor Advised F | unds or Other Similar Funds | or Accounts. |
| | Complete if the organization answered "Yes" o | n Form 990, Part IV, line 6. | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in writing | | |
| _ | funds are the organization's property, subject to the organization's e | | |
| 6 | Did the organization inform all grantees, donors, and donor advisors | | d |
| | only for charitable purposes and not for the benefit of the donor or d | | □ v₂₂ □ N₂ |
| Da | conferring impermissible private benefit? rt II Conservation Easements. | | Yes No |
| га | Complete if the organization answered "Yes" o | n Form 990, Part IV, line 7. | |
| 1 | Purpose(s) of conservation easements held by the organization (che | eck all that apply). | |
| | Preservation of land for public use (e.g., recreation or education |) Preservation of a historically im | nportant land area |
| | Protection of natural habitat | Preservation of a certified histo | oric structure |
| | Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a qualified cor | servation contribution in the form of a | conservation |
| | easement on the last day of the tax year. | | Held at the End of the Tax Year |
| а | | | |
| b | Total acreage restricted by conservation easements | | 2b |
| С | Number of conservation easements on a certified historic structure i | | 2c |
| d | Number of conservation easements included in (c) acquired after 7/2 | 25/06, and not on a | |
| _ | historic structure listed in the National Register | | |
| 3 | Number of conservation easements modified, transferred, released, | extinguished, or terminated by the org | anization during the |
| | tax year > | | |
| 4 | Number of states where property subject to conservation easement | | |
| 5 | Does the organization have a written policy regarding the periodic m | | ☐ Yes ☐ No |
| c | violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handlin | | |
| 6 | Starr and volunteer flours devoted to monitoring, inspecting, flanding | g of violations, and emorcing conserva | mon easements during the year |
| 7 | Amount of expenses incurred in monitoring, inspecting, handling of | violations, and enforcing conservation | easements during the year |
| | ▶ \$ | , 3 | 3 , |
| 8 | Does each conservation easement reported on line 2(d) above satis | fy the requirements of section 170(h)(4 | 1)(B)(i) |
| | and section 170(h)(4)(B)(ii)? | | Yes No |
| 9 | In Part XIII, describe how the organization reports conservation ease | | |
| | balance sheet, and include, if applicable, the text of the footnote to t | he organization's financial statements t | that describes the |
| | organization's accounting for conservation easements. | | |
| Pa | rt III Organizations Maintaining Collections of Ar Complete if the organization answered "Yes" o | | her Similar Assets. |
| | | | and belones about |
| та | If the organization elected, as permitted under SFAS 116 (ASC 958) | | |
| | works of art, historical treasures, or other similar assets held for pub public service, provide, in Part XIII, the text of the footnote to its fina | | |
| h | If the organization elected, as permitted under SFAS 116 (ASC 958) | | |
| | works of art, historical treasures, or other similar assets held for pub | | |
| | public service, provide the following amounts relating to these items | | Talalorando or |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | ▶ \$ |
| | (ii) Assets included in Form 990, Part X | | > \$ |
| 2 | If the organization received or held works of art, historical treasures, | or other similar assets for financial gai | |
| - | following amounts required to be reported under SFAS 116 (ASC 95) | | ,, |
| а | | | > \$ |
| b | Assets included in Form 990, Part X | | > \$ |

| Pa | art III | Organizations Maintain | ing Collections | of Art, Historic | al Treasures | s, or Other S | Similar A | ssets (co | ntin | ued) |
|------|-------------|---|-------------------------|--------------------------|-------------------------|---------------------|----------------|--------------|-------------|-------------|
| 3 | | e organization's acquisition, acce n items (check all that apply): | ession, and other red | cords, check any of t | he following that | are a significa | nt use of its | } | | |
| а | Pub | lic exhibition | d 🗌 | Loan or exchange | programs | | | | | |
| b | Sch | olarly research | е | Other | | | | | | |
| С | Pres | servation for future generations | | | | | | | | |
| 4 | Provide | a description of the organization' | s collections and ex | plain how they furthe | er the organization | on's exempt pui | rpose in Pa | ırt | | |
| | XIII. | | | | | | | | | |
| 5 | During t | he year, did the organization soli | cit or receive donation | ons of art, historical t | reasures, or othe | er similar | | | _ | |
| | assets t | o be sold to raise funds rather tha | | as part of the organi | zation's collectio | n? | | Yes | s | No |
| Pa | art IV | Escrow and Custodial A | | | | | | | | |
| | | Complete if the organizat 990, Part X, line 21. | | | | • | ted an a | mount on | Forr | n |
| 1a | | ganization an agent, trustee, cus | todian or other inter | mediary for contribut | ions or other ass | sets not | | | | 1 |
| _ | | | | | | | | Yes | \$ | No |
| b | If "Yes," | explain the arrangement in Part | XIII and complete th | e following table: | | | | | | |
| | | | | | | | | Amount | | |
| | | | | | | | 1c | | | |
| d | Addition | s during the year | | | | | 1d | | | — |
| e | Distribut | ions during the year | | | | | 1e | | | |
| T | Enging | palance | | | | | 1f | | | <u> </u> |
| | | organization include an amount o | | | | | | | ` - | No |
| | art V | explain the arrangement in Part . Endowment Funds. | Alli. Check here ii tr | ie explanation has b | een provided on | Part XIII | | <u> </u> | | |
| Г | ait V | Complete if the organizat | ion answered "V | es" on Form 00 | Dart IV line | a 10 | | | | |
| | | | (a) Current year | (b) Prior year | (c) Two years | | ree years back | (e) Four | veare h | |
| 12 | Reginni | ng of year balance | (a) Guirent year | (b) i noi year | (c) Two years | back (u) III | rec years back | (e) i oui | /cars i | ack |
| | Contribu | | | | | | | | | |
| | | stment earnings, gains, and | | | | | | | | |
| · | losses | | | | | | | | | |
| d | | or scholarships | | | | + | | | | |
| | | or scholarships | | | | | | | | |
| · | program | | | | | | | | | |
| f | . • | trative expenses | | | | | | | | |
| q | | ear balance | | | | | | | | |
| 2 | | the estimated percentage of the | current vear end bal | ance (line 1g. colum | n (a)) held as: | l . | | | | |
| | | esignated or quasi-endowment | • | | (4)) 40. | | | | | |
| | | ent endowment ▶ % | | | | | | | | |
| | | arily restricted endowment ▶ | % | | | | | | | |
| | • | centages on lines 2a, 2b, and 2c | should equal 100%. | | | | | | | |
| 3a | Are ther | e endowment funds not in the po | ssession of the orga | nization that are hel | d and administer | red for the | | | | |
| | organiza | ation by: | _ | | | | | | Yes | No |
| | (i) unre | lated organizations | | | | | | 3a(i) | | |
| | | ed organizations | | | | | | 3a(ii) | | |
| b | If "Yes" | on line 3a(ii), are the related orga | nizations listed as r | equired on Schedule | R? | | | 3b | | |
| 4 | Describ | e in Part XIII the intended uses of | | endowment funds. | | | | | | |
| Pa | art VI | Land, Buildings, and Ed | | | | | | | | |
| | | Complete if the organizat | ion answered "Y | <u>es" on Form 99</u> | <u>0, Part IV, line</u> | <u>e 11a. See F</u> | orm 990 | ı, Part X, I | ine ' | <u> 10.</u> |
| | | Description of property | (a) Cost or other | ` ' | or other basis | (c) Accumulate | | (d) Book v | alue | |
| | | | (investmen | , | other) | depreciation | | | | |
| 1a | Land | | | | 371,940 | | | 2,87 | | |
| | Building | | | | 121,291 | | ,477 | 5,95 | | |
| | | old improvements | | | 100,377 | | ,128 | <u> </u> | <u>2,2</u> | 249 502 |
| | | ent | | | 381,280 | 310 | , 778 | 57 | 0,5 | <u>02</u> |
| е | Other . | | | | | | | | | |
| Tota | ıl. Add lin | es 1a through 1e. <i>(Column (d) m</i> e | ust equal Form 990, | Part X, column (B), | line 10c.) | | ▶ | 9,46 | 8, <u>5</u> | <u>ა05</u> |

| Schedule D (| Form 990) 2018 The Other Side Academ | ıy | 47-4495796 | Page 3 |
|-------------------|--|---------------------|---|------------------|
| Part VII | Investments—Other Securities. | | | |
| - | Complete if the organization answered "Yes" o | n Form 990, Part IV | , line 11b. See Form 990, | Part X, line 12. |
| | (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valu Cost or end-of-year ma | |
| (1) Financial | derivatives | | | |
| (2) Closely-h | eld equity interests | | | |
| (3) Other | | | | |
| (A) | | | | |
| | | | | |
| | | | | |
| | | | | |
| (►) (F) | | | | |
| | | | | |
| (H) | | | | |
| | nn (b) must equal Form 990, Part X, col. (B) line 12.) ▶ | | | |
| Part VIII | Investments—Program Related. | | | |
| | Complete if the organization answered "Yes" o | | | |
| | (a) Description of investment | (b) Book value | (c) Method of valu Cost or end-of-year ma | |
| (1) | | | Oost of Cha-of-year the | Thet value |
| <u>(1)</u> (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | nn (b) must equal Form 990, Part X, col. (B) line 13.) ▶ | | | |
| Part IX | Other Assets. | | | |
| | Complete if the organization answered "Yes" o | n Form 990, Part IV | , line 11d. See Form 990. | Part X, line 15. |
| | (a) Description | • | | (b) Book value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | nn (b) must equal Form 990, Part X, col. (B) line 15.) | | > | |
| Part X | Other Liabilities. | 5 000 B (II) | | 202 5 111 |
| | Complete if the organization answered "Yes" o | n Form 990, Part IV | , line 11e or 11f. See For | m 990, Part X, |
| 4 | line 25. (a) Description of liability | (b) Book value | | |
| 1. (1) Federal | income taxes | (b) Book value | - | |
| (2) | income taxes | | - | |
| (3) | | | - | |
| (4) | | | 1 | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | - | |
| (8) | | | | |
| (9) | nn (b) must equal Form 990, Part X, col. (B) line 25.) ▶ | | | |
| - Ctail (COlull | (2)aot oquar i omi ooo, i art X, oon (D) iiilo 20./ | | | |

| Pä | Reconciliation of Revenue per Audited Financial | m 000 Dart IV line 10 | 0 | |
|---|--|---|---------------------------------------|------------|
| 1 | Complete if the organization answered "Yes" on Formula Total revenue, gains, and other support per audited financial statements | ill 990, Part IV, lille 12 | .a. 1 | 11,360,438 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | 11,500,450 |
| | Net unrealized gains (losses) on investments | 2a | | |
| a h | Donated services and use of facilities | 2b | | |
| c | Recoveries of prior year grants | 2c | | |
| d | Other (Describe in Part XIII.) | 2d | | |
| u ۵ | Add lines 2a through 2d | | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | 11,360,438 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | 11,500,150 |
| т а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| | Other (Describe in Part XIII.) | | | |
| | Add lines As and Als | | 4c | |
| | Total revenue. Add lines 3 and 4c. (<i>This must equal Form 990, Part I, line</i> | 12) | | 11,360,438 |
| | art XII Reconciliation of Expenses per Audited Financia | | | |
| | Complete if the organization answered "Yes" on Fo | | | |
| 1 | Tatal annual and large and with discovered at the same of | , | | 4,841,731 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | • |
| а | Donated services and use of facilities | 2a | | |
| b | Prior year adjustments | 2b | | |
| С | Other losses | 0 - 1 | | |
| | Other (Describe in Part XIII.) | | | |
| е | Add lines 2a through 2d | | 2e | |
| 3 | Subtract line 2e from line 1 | | 3 | 4,841,731 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | - |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| | | | | |
| | | 4b | | |
| b | Other (Describe in Part XIII.) | | 4c | |
| b c | Other (Describe in Part XIII.) | | | 4,841,731 |
| b c 5 | Other (Describe in Part XIII.) Add lines 4a and 4b | | | 4,841,731 |
| b c 5 Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are | e 18.) nd 4; Part IV, lines 1b and 2t | p; Part V, line 4; Par | |
| b c 5 Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, liner IIII Supplemental Information. | e 18.) nd 4; Part IV, lines 1b and 2t | p; Part V, line 4; Par | |
| b c 5 Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are | e 18.) nd 4; Part IV, lines 1b and 2t | p; Part V, line 4; Par | |
| b c 5 Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are | e 18.) nd 4; Part IV, lines 1b and 2t | p; Part V, line 4; Par | |
| b c 5 Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are | e 18.) nd 4; Part IV, lines 1b and 2t | p; Part V, line 4; Par | |
| b c 5 Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are | e 18.) nd 4; Part IV, lines 1b and 2t | p; Part V, line 4; Par | |
| b c 5 Prov 2; Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are | e 18.) nd 4; Part IV, lines 1b and 2t | p; Part V, line 4; Par | |
| b c 5 Prov 2; Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t | p; Part V, line 4; Par | |
| b c 5 Pae Prov 2; Pae | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2b to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Pae Prov 2; Pae | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2b to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Provv2; Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Provv2; Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c c 5 Prov Prov 2; Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2b to provide any additional in | 5; Part V, line 4; Pariformation. | X, line |
| b c c 5 Prov Prov 2; Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2b to provide any additional in | 5; Part V, line 4; Pariformation. | X, line |
| b c 5 Provv2; Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2b to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Provv2; Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2b to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Prov 2; Prov 2; Prov 2; Prov 2; Prov 2; Prov 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Pariformation. | X, line |
| b c 5 Prov 2; Prov 2; Prov 2; Prov 2; Prov 2; Prov 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Pariformation. | X, line |
| b c 5 Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Pa | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Prov 2; | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Prov 2; | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Part formation. | X, line |
| b c 5 Prov 2; | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, liner XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a are art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Pariformation. | X, line |
| b c 5 Prov 2; | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, linart XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Pariformation. | X, line |
| b c 5 Prov 2; | Other (Describe in Part XIII.) Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, linart XIII Supplemental Information. ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | e 18.) nd 4; Part IV, lines 1b and 2t to provide any additional in | p; Part V, line 4; Pariformation. | X, line |

| Schedule D (| Form 990) 201 | 8 The Ot: | her Side | Academy | У | 4 | 7-4495796 | 5 | Page 5 |
|--------------|---------------|----------------------------|---------------|---------|---|---|-----------|---|---------------|
| Part XIII | Supplem | 8 The Ot: ental Informa | ation (contin | ued) | | | | | |
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SCHEDULE G (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

| ame of the organization The Other Side Ac | ademv | | | | Employer identificati | |
|---|---------------------|--|------------------|---|--|---|
| Part I Fundraising Activities. Complete | if the organiza | tion | ansı | wered "Yes" on For | | |
| Form 990-EZ filers are not require 1 Indicate whether the organization raised funds through | | _ | | os Chook all that apply | | |
| | | _ | | | | |
| a Mail solicitations | e X Solicitation | | _ | = | | |
| b X Internet and email solicitations | | _ | | ment grants | | |
| c ☐ Phone solicitations | g Special fun | drais | ing ev | /ents | | |
| d X In-person solicitations | A | -1 /: | la alta a | | 4 | |
| 2a Did the organization have a written or oral agreemen or key employees listed in Form 990, Part VII) or ent | ity in connection w | ai (inc th pro | iuainą ofessi | g officers, directors, trus onal fundraising service | stees, es? | X Yes No |
| b If "Yes," list the 10 highest paid individuals or entities compensated at least \$5,000 by the organization. | (fundraisers) purs | | | eements under which th | ne fundraiser is to be | • |
| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | (iii) Di raiser custo cont contrib | have dy or | (iv) Gross receipts from activity | (v) Amount paid to (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| Philanthropy Expert, LLC | | Yes | No | | | |
| 1 11745 East Evans Ave | | | | | | |
| Aurora CO 80014 | Consulting | | Х | 0 | 42,500 | -42,500 |
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| otal | | | . ▶ | | | -42,500 |
| 3 List all states in which the organization is registered registration or licensing. | | t con | . D | ons or has been notified | 42,500 d it is exempt from | -42,50 |

Schedule G (Form 990 or 990-EZ) 2018 The Other Side Academy Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events (add col. (a) through col. (c)) (event type) (event type) (total number) Revenue 1 Gross receipts 2 Less: Contributions **3** Gross income (line 1 minus line 2) 4 Cash prizes 5 Noncash prizes **Direct Expenses** 6 Rent/facility costs **7** Food and beverages 8 Entertainment **9** Other direct expenses 10 Direct expense summary. Add lines 4 through 9 in column (d) 11 Net income summary. Subtract line 10 from line 3, column (d) ... Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add (a) Bingo (c) Other gaming

Revenue bingo/progressive bingo col. (a) through col. (c)) 1 Gross revenue 2 Cash prizes **Direct Expenses** 3 Noncash prizes 4 Rent/facility costs **5** Other direct expenses 6 Volunteer labor 7 Direct expense summary. Add lines 2 through 5 in column (d) 8 Net gaming income summary. Subtract line 7 from line 1, column (d) 9 Enter the state(s) in which the organization conducts gaming activities: a Is the organization licensed to conduct gaming activities in each of these states? **b** If "No," explain: **10a** Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? **b** If "Yes," explain:

| 3che | edule G (Form 990 or 990-EZ) 2018 The Other Side Academy 47- | <u>449579</u> | 6 Page 3 |
|----------|--|----------------|-----------------|
| 1 | Does the organization conduct gaming activities with nonmembers? | | Yes No |
| 2 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity | | |
| | formed to administer charitable gaming? | | Yes No |
| 3 | Indicate the percentage of gaming activity conducted in: | | |
| а | The organization's facility | 13a | % |
| b | An outside facility | 13b | % |
| 4 | Enter the name and address of the person who prepares the organization's gaming/special events books and | | |
| | records: | | |
| | | | |
| | Name ▶ | | |
| | | | |
| | Address ► | | |
| | | | |
| 5a | Does the organization have a contract with a third party from whom the organization receives gaming | | |
| | | | Yes No |
| h | revenue? If "Yes," enter the amount of gaming revenue received by the organization ▶\$ and the | | |
| ~ | amount of gaming revenue retained by the third party ▶\$ | | |
| c | If "Yes," enter name and address of the third party: | | |
| · | 11 105, effect flame and address of the time party. | | |
| | Name • | | |
| | Name ▶ | | |
| | Address | | |
| | Address ► | | |
| 6 | Gaming manager information: | | |
| | Carriing manager information. | | |
| | Name • | | |
| | Name ▶ | | |
| | Gaming manager compensation ▶\$ | | |
| | Garning manager compensation P \$ | | |
| | Description of corrigon provided | | |
| | Description of services provided ▶ | | |
| | Director/officer Employee Independent contractor | | |
| | Director/officer | | |
| 17 | Mandatany diatributionas | | |
| | Mandatory distributions: Is the organization required under state law to make charitable distributions from the gaming proceeds to | | |
| а | retain the state gaming license? | | □ Vac □ Na |
| L | | | Yes No |
| D | Enter the amount of distributions required under state law to be distributed to other exempt organizations or | | |
| Da | spent in the organization's own exempt activities during the tax year ▶ rt IV Supplemental Information. Provide the explanations required by Part I, line 2b, colur | mne (iii) a | nd (v): and |
| Га | Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any addition | | |
| | See instructions. | Jilai IIIIOIII | nation. |
| | Occ Instructions. | | |
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SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

The Other Side Academy

| Pa | art I Types of Property | <u> </u> | e Academy | | 12, 1100 | ,,, | | |
|----------------|---|--|--|---|------------------------|---|-----|-----|
| | 3F | (a) | (b) | (c) | (d) | | | |
| | | Check if | Number of contributions or | Noncash contribution | Method of determin | ning | | |
| | | applicable | items contributed | amounts reported on Form 990, Part VIII, line 1g | noncash contribution a | - | | |
| 1 | Art — Works of art | | | | | | | |
| 2 | Art — Historical treasures | | | | | | | |
| 3 | Art — Fractional interests | | | | | | | |
| 4 | Dooks and publications | | | | | | | |
| 5 | Clothing and household | | | | | | | |
| 3 | | х | | 1 822 001 | Estimated fair | 772]11 | _ | |
| 6 | goods Cars and other vehicles | | | 1,022,001 | Escimaced laii | varu | | |
| 7 | | | | | | | | |
| 8 | Boats and planes | | | | | | | |
| | Intellectual property Securities — Publicly traded | | | | | | | |
| 9 | | | | | | | | |
| 10 | Securities — Closely held stock | | | | | | | |
| 11 | Securities — Partnership, LLC, | | | | | | | |
| 40 | or trust interests | | | | | | | |
| 12 | Securities — Miscellaneous | | | | | | | |
| 13 | Qualified conservation | | | | | | | |
| | contribution — Historic | | | | | | | |
| | structures | | | | | | | |
| 14 | Qualified conservation | | | | | | | |
| | contribution — Other | | | | | | | |
| 15 | Real estate — Residential | | | | | | | |
| 16 | Real estate — Commercial | | | | | | | |
| 17 | Real estate — Other | | | | | | | |
| 18 | Collectibles | х | 10 | 17 152 | Estimated fair | *** 1 ** | _ | |
| 19 | Food inventory | Λ | 10 | 47,133 | Estimated Tail | valu | .e | |
| 20 | Drugs and medical supplies | | | | | | | |
| 21 | Taxidermy | | | | | | | |
| 22 | Historical artifacts | | | | | | | |
| 23 | Scientific specimens | | | | | | | |
| 24 | Archeological artifacts | | | | | | | |
| 25 | Other ►() | | | | | | | |
| 26 | Other ►() | | | | | | | |
| 27 | Other ►() | | | | | | | |
| 28 29 | Other ►() Number of Forms 8283 received by | v the erge | nization during the tax | voor for contributions for | | | | |
| 29 | which the organization completed l | | • | | 29 | | | |
| | which the organization completed i | 01111 0200 | o, Fait IV, Dollee Ackild | wiedgement [| 23 | | Yes | No |
| 30a | During the year, did the organization | on receive | by contribution any pro | nerty reported in Part I lir | nes 1 through | | 163 | 140 |
| Jua | | | by continuation any pro | | • | | | |
| | | | om the date of the initia | al contribution and which | | 100000000000000000000000000000000000000 | | X |
| | 28, that it must hold for at least three | ee years fr | | | | 200 | | |
| h | 28, that it must hold for at least three to be used for exempt purposes for | ee years fr r the entire | | | | 30a | | Λ |
| b 21 | 28, that it must hold for at least throto be used for exempt purposes for if "Yes," describe the arrangement | ee years fr r the entire in Part II. | e holding period? | | | 30a | | Λ |
| | 28, that it must hold for at least three to be used for exempt purposes for if "Yes," describe the arrangement Does the organization have a gift a | ee years fr r the entire in Part II. acceptance | e holding period? | e review of any nonstanda | ard | 24 | | |
| 31 | 28, that it must hold for at least thruto be used for exempt purposes for if "Yes," describe the arrangement Does the organization have a gift a contributions? | ee years for the entire in Part II. acceptance | e holding period? | e review of any nonstanda | ard | 24 | | X |
| b 31 32a | 28, that it must hold for at least three to be used for exempt purposes for if "Yes," describe the arrangement Does the organization have a gift a contributions? Does the organization hire or use to the organization hire or use the organization hire or use to the organization hire or use to the organization hire or use the | ee years fir the entire in Part II. acceptance | e holding period? e policy that requires the | e review of any nonstanda | ard ell noncash | 31 | | X |
| 31 32a | 28, that it must hold for at least three to be used for exempt purposes for lf "Yes," describe the arrangement Does the organization have a gift a contributions? Does the organization hire or use the contributions? | ee years fir the entire in Part II. acceptance | e holding period? e policy that requires the | e review of any nonstanda | ard | 24 | | |
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| Schedule M (Fe | orm 990) 2018 The Other Side A | cademy | 47-4495796 Page | ; <u>Z</u> |
|----------------|---|------------------------------|--|------------|
| Part II | Supplemental Information. Provide the organization is reporting in Part or a combination of both. Also comp | I, column (b), the number of | y Part I, lines 30b, 32b, and 33, and whether f contributions, the number of items received and information. | ⊧r d, |
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SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No. 1545-0047
2018

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

Open to Public

Inspection

Name of the organization

Employer identification number

The Other Side Academy 47-4495796 Form 990 - Organization's Mission The operation of a school where students learn vocational, pro-social, and life skills so they can succeed on "the other side". Students are men and women pre- and post-sentencing and those within Utah jails and prisons; as well as, convicts, substance abusers, homeless, and others. Form 990, Part VI, Line 11b - Organization's Process to Review Form 990 The CFO and Board are provided a copy of the Form 990 to review and approve prior to its filing. Form 990, Part VI, Line 12c - Enforcement of Conflicts Policy Any identified conflict of interest is addressed and that board member does not participate in the discussion and does not vote on the matter. Form 990, Part VI, Line 15a - Compensation Process for Top Official The Board approves compensation for its CEO acknowledging that the amount paid is far less than would normally be incurred. Form 990, Part VI, Line 15b - Compensation Process for Officers The Board reviews compensation for similar positions in the market. Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation Organizing documents are available upon request just as Forms 990.

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

► Attach to Form 990.

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

2018
Open to Public Inspection

OMB No. 1545-0047

The Other Side Academy

Employer identification number

47-4495796

| Part I Identification of Disregarded Entities. Complete if the | ie organization a | answered "Yes" | on Form 990, P | art IV, line 33. | | |
|--|-----------------------------------|--|----------------------------|--|-------------------------------|---|
| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile or foreign co | e (state Tota | (d) I income E | (e) nd-of-year assets | (f) Direct controlling entity |
| (1) The Other Side Holdings 667 E 100 S 47-4495796 | | | | | | |
| Salt Lake City UT 84102 | Real Esta | at UT | | | | N/A |
| (2) The Other Side Movers 667 E 100 S 47-5609909 | | | | | | |
| Salt Lake City UT 84102 | Movers | UT | | | | N/A |
| (3) The Other Side Food Services | | | | | | |
| 667 E 100 S 47-5613856 | | | | | | |
| Salt Lake City UT 84102 | Food Serv | 7i UT | | | | N/A |
| (4) | | | | | | |
| (5) | | | | | | |
| Part II Identification of Related Tax-Exempt Organizations one or more related tax-exempt organizations during the | . Complete if the ne tax year. | e organization a | inswered "Yes" | on Form 990, F | Part IV, line 34, b | ecause it had |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | (g) Section 512(b)(13) controlled entity? |
| | | or roreight country) | | (11 26(11011 201(0)(3)) | entity | Yes No |
| (1) | | | | | | |
| (2) | | | | | | |

(3)

(4)

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DAA

| Part III | Identification of Related Organiza because it had one or more related | itions Taxak organization | ole as | a Partnersh ated as a part | ip. Complete nership during | if the organ g the tax ye | ization answere ar. | ed "Ye | s" (| on F | orm 9 | 90, Part | IV, I | ine 3 | 34, |
|----------|---|--------------------------------|--|---|---|---|---------------------------|---------------|------------------------------|-----------------------|-------------------------|---|------------------------------------|---------------------|--|
| | (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512-514) | (f) Share of tota income | (g) | d-of- ets | (h Disp portio allo | oro- onate oc.? | Code amour of Sch | (i) e V—UBI nt in box 20 nedule K-1 m 1065) | (j Gene mana partr | ral or Paging Cher? | (k) Percentage ownership |
| (1) | | | country) | | sections 512-514) | | | | Yes | No | | | Yes | No | |
| | | | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | | | |
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| (4) | | | | | | | | | | | | | | | |
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| Part IV | Identification of Related Organiza line 34, because it had one or more | tions Taxab | ole as anizat | a Corporations treated a | on or Trust. O | Complete if | the organizatio | n ansv ear | ver | ed " | 'Yes" c | n Form | 990, | Parl | t IV, |
| | (a) Name, address, and EIN of related organization | (b) Primary activ | | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | | SI | (g) hare o | | (h Percer owner |) ntage | 5 C | (i) Section 12(b)(13) controlled entity? |
| | | | | | | , | | | | | | | | | es No |
| (1) | | | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | | | |
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| (4) | | | | | | | | | | | | | | | |
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Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

| | | · | | | | |
|--|-------------|-----------------|--------------------------|-------------|-----|---|
| Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | | | | Yes | No |
| 1 During the tax year, did the organization engage in any of the following transactions with one or more | | | | | | |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | | | 1a | | |
| b Gift, grant, or capital contribution to related organization(s) | | | | 1b | | |
| c Gift, grant, or capital contribution from related organization(s) | | | | 1c | | |
| d Loans or loan guarantees to or for related organization(s) | | | | 1d | | |
| e Loans or loan guarantees by related organization(s) | | | | 1e | | |
| | | | | | | |
| f Dividends from related organization(s) | | | | 1f | | |
| g Sale of assets to related organization(s) | | | | | | |
| h Purchase of assets from related organization(s) | | | | | | |
| i Exchange of assets with related organization(s) | | | | 1i | | |
| j Lease of facilities, equipment, or other assets to related organization(s) | | | | 1j | | |
| | | | | _ | | |
| k Lease of facilities, equipment, or other assets from related organization(s) | | | | 1k | | |
| l Performance of services or membership or fundraising solicitations for related organization(s) | | | | 11 | | |
| m Performance of services or membership or fundraising solicitations by related organization(s) | | | | 1m | | |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | | | 1n | | |
| o Sharing of paid employees with related organization(s) | | | | 10 | | |
| • | | | | | | |
| p Reimbursement paid to related organization(s) for expenses | | | | 1p | | .00000000000000000000000000000000000000 |
| q Reimbursement paid by related organization(s) for expenses | | | | | | |
| | | | | | | |
| r Other transfer of cash or property to related organization(s) | | | | 1r | | |
| s Other transfer of cash or property from related organization(s) | | | | 1s | | |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete | | | ansaction thresholds. | | | |
| (a) | (b) | (c) | (d) | | | |
| Name of related organization | Transaction | Amount involved | Method of determining am | ount involv | /ed | |
| | type (a-s) | | | | | |
| | | | | | | |
| (1) | | | | | | |
| · · | | | | | | |
| (2) | | | | | | |
| · · | | | | | | |
| (3) | | | | | | |
| · · | | | | | | |
| (4) | | | | | | |
| • | | | | | | |
| (5) | | | | | | |
| | | | | | | |
| (6) | | | | | | |
| | | | | | | |

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign | income (related, unrelated, excluded from tax under | Are all sec | tion (c)(3) | (f) Share of total income | (g) Share of end-of-year assets | | h) ortionate ations? | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | Gene | j) eral or aging ner? | (k) Percentage ownership |
|---|--------------------------------|--|---|-------------|----------------|---------------------------------|--|-----|----------------------------|---|------|---------------------------------------|--------------------------------|
| | | country) | sections 512-514) | Yes | No | | | Yes | No | | Yes | No | |
| (1) | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | | |
| (5) | | | | | | | | | | | | | |
| (6) | | | | | | | | | | | | | |
| (7) | | | | | | | | | | | | | |
| (8) | | | | | | | | | | | | | |
| (9) | | | | | | | | | | | | | |
| (10) | | | | | | | | | | | | | |
| (11) | | | | | | | | | | | | | |

| Schedule R (| Form 990) 2018 T Supplementa Provide addition | he Other | Side | Academy | | 47- | 4495796 | Page 5 |
|--------------|---|------------------|-------------|--------------|---------------|---------------|------------------|---------------|
| Part VII | Provide addition | onal information | on for resp | oonses to qu | uestions on S | Schedule R. S | See Instructions | S |
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SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

Employer identification number The Other Side Academy 47-4495796 Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public 7 described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college 9 or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.

| g Provide the fo | llowing information about | the supported organization(| s). | | | |
|------------------------------------|---------------------------|---|--------------|---------------------------------------|---|---|
| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1–10 above (see instructions)) | listed in yo | organization ur governing ment? | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
| | | | Yes No | | | |
| (A) | | | | | | |
| (B) | | | | | | |
| (C) | | | | | | |
| (D) | | | | | | |
| (E) | | | | | | |
| Total | | | | | | |

Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III

functionally integrated, or Type III non-functionally integrated supporting organization.

Enter the number of supported organizations

Schedule A (Form 990 or 990-EZ) 2018

m 990 or 990-EZ) 2018 The Other Side Academy 47-4495796
Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | | | | | | _ |
|-------|---|----------------------|---|-----------------------|----------------------|-----------------|------------------|
| Calen | dar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | | | | | | _ |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | |
| | tion B. Total Support | | | | | | |
| | dar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 7 | Amounts from line 4 | • , | • | • • | , , | ` ' | .,, |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 11 | Total support . Add lines 7 through 10 | | | | | | |
| 12 | Gross receipts from related activities, etc. | c. (see instructions | s) | | | 12 | |
| 13 | First five years. If the Form 990 is for the | • | irst, second, third | , fourth, or fifth ta | x year as a sectio | n 501(c)(3) | |
| | organization, check this box and stop he | | · · · · · · · · · · · · · · · · · · · | | | | b |
| | tion C. Computation of Public S | | | | | | |
| 14 | Public support percentage for 2018 (line | 6, column (f) divid | ded by line 11, co | lumn (f)) | | 14 | <u> </u> |
| 15 | Public support percentage from 2017 Sc | hedule A, Part II, | line 14 | | | 15 | %_ |
| 16a | 33 1/3% support test—2018. If the orga | | | | 4 is 33 1/3% or mo | ore, check this | |
| | box and stop here. The organization qua | • | | | | | ▶ □ |
| b | 33 1/3% support test—2017. If the orga | | | | ine 15 is 33 1/3% | or more, check | |
| | this box and stop here . The organization | | | | | | ▶ □ |
| 17a | 10%-facts-and-circumstances test—2 | | | | | | |
| | 10% or more, and if the organization me | | | | - | • | |
| | Part VI how the organization meets the " | facts-and-circums | tances" test. The | organization qua | lifies as a publicly | supported | |
| | organization | | | | | | ▶ □ |
| b | 10%-facts-and-circumstances test—2 | • | | | | | |
| | 15 is 10% or more, and if the organization | | | | - | | |
| | Explain in Part VI how the organization n | | | • | · | | . □ |
| | supported organization | | | 405 47 47 | | | ▶ □ |
| 18 | Private foundation. If the organization of instructions | | | | | | ▶ □ |
| | instructions | | | | | | P <u></u> |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Sec | tion A. Public Support | | | , <u>, , , , , , , , , , , , , , , , , , </u> | | | |
|------------|--|----------|----------------------|---|-------------------|------------|---------------------------------------|
| | ndar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and membership | (4) 20 | (10) 20:0 | (0) =0.10 | (4) = 0 | (6) 20.0 | (1) |
| • | fees received. (Do not include any "unusual grants.") | | 481,965 | 1,525,100 | 1,876,709 | 8,523,983 | 12,407,757 |
| 2 | Gross receipts from admissions, merchandise | | | | | | |
| | sold or services performed, or facilities furnished in any activity that is related to the | | | | | | |
| | organization's tax-exempt purpose | | | 4,000 | 2,000 | | 6,000 |
| 3 | Gross receipts from activities that are not an | | | | | | |
| | unrelated trade or business under section 513 | | 847 | 539,734 | 1,656,434 | 2,836,396 | 5,033,411 |
| 4 | Tax revenues levied for the | | | | | | |
| | organization's benefit and either paid | | | | | | |
| | to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | 482,812 | 2,068,834 | 3,535,143 | 11,360,379 | 17,447,168 |
| | Amounts included on lines 1, 2, and 3 | | | | | | |
| <i>1</i> a | received from disqualified persons | | 18,964 | 752,905 | 136,190 | 1,850,000 | 2,758,059 |
| b | Amounts included on lines 2 and 3 | | | , | , | , , | |
| | received from other than disqualified | | | | | | |
| | persons that exceed the greater of \$5,000 | | | | | | |
| • | or 1% of the amount on line 13 for the year Add lines 7a and 7b | | 18,964 | 752,905 | 136,190 | 1,850,000 | 2 759 050 |
| С 8 | Public support. (Subtract line 7c from | | 10,904 | 752,905 | 136,190 | 1,830,000 | 2,758,059 |
| Ü | line 6.) | | | | | | 14,689,109 |
| Sec | tion B. Total Support | | | | | | 14,000,100 |
| | ndar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 9 | Amounts from line 6 | | 482,812 | 2,068,834 | 3,535,143 | 11,360,379 | 17,447,168 |
| 102 | Gross income from interest, dividends, | | • | , , | | | |
| IVa | payments received on securities loans, rents, | | | | | | |
| | royalties, and income from similar sources | | | | | 59 | 59 |
| b | Unrelated business taxable income (less | | | | | | |
| | section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| | | | | | | | |
| С | Add lines 10a and 10b | | | | | 59 | 59 |
| 11 | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, whether | | | | | | |
| | or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets | | | | | | |
| | (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, | | | | | | |
| | and 12.) | | 482,812 | 2,068,834 | 3,535,143 | 11,360,438 | 17,447,227 |
| 14 | First five years. If the Form 990 is for the | | irst, second, third, | fourth, or fifth tax | year as a section | 501(c)(3) | |
| | organization, check this box and stop h | | | | | | > X |
| Sec | tion C. Computation of Public S | | | | | 1 1 | |
| 15 | Public support percentage for 2018 (line | | | | | | % |
| 16 | Public support percentage from 2017 Sc | | | | | 16 | %_ |
| | tion D. Computation of Investm | | | 40 1 (f)) | | 47 | 0/ |
| 17 10 | Investment income percentage for 2018 | | | | | 10 | % |
| 18 | Investment income percentage from 201 33 1/3% support tests—2018. If the org | | | ino 14 and lino 1 | | | % |
| 19a | 17 is not more than 33 1/3%, check this | = | | | | | ▶ □ |
| b | 33 1/3% support tests—2017. If the org | - | - | | | - | ► □ .nd |
| b | line 18 is not more than 33 1/3%, check | | | | | | |
| 20 | Private foundation. If the organization | | | | | | |
| | | | , , | | | | · · · · · · · · · · · · · · · · · · · |

Supporting Organizations Part IV

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B)
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- Substitutions only. Was the substitution the result of an event beyond the organization's control? С
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- Was the organization controlled directly or indirectly at any time during the tax year by one or more 9a disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- Was the organization subject to the excess business holdings rules of section 4943 because of section 10a 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|------------------|-----------|-------------------|
| 1 | | |
| 2 | | |
| 3a | | |
| | | |
| 3b | | |
| 3c | | |
| 4a | | |
| 4b | | |
| | | |
| 4c | | |
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| 5a | | |
| 5b | | |
| 5c | | |
| 6 | | |
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| 8 | | |
| 9a | | |
| 9b | | |
| 9c | | |
| 30 | | |
| 10a | | |
| 10b (Form 990 |) or 000 | EZ) 2040 |
| (rorm 990 | , or 990- | ⊑ ∠) ∠∪18 |

| Par | t IV Supporting Organizations (continued) | | | |
|------|---|-------------|-------|----|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sect | ion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part | | | |
| | VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sect | ion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sect | ion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sect | ion E. Type III Functionally-Integrated Supporting Organizations | | 1 | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instru | uctions). | - | |
| а | The organization satisfied the Activities Test. Complete line 2 below. | , | | |
| b | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i> | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see | instruction | ons). | |
| - | | | , | |
| 2 / | Activities Test. Answer (a) and (b) below. | Ī | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | == | | |
| - | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. <i>Answer (a) and (b) below.</i> | _~ | | |
| a | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| u | trustees of each of the supported organizations? <i>Provide details in Part VI.</i> | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | Ju | | |
| ~ | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

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|--------|---|--------|----------------------------|----------------------|--------|
| Par | t V Type III Non-Functionally Integrated 509(a)(3) Supporting O | rgan | izations | | |
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying trust on | Nov. | 20, 1970 (explain in Part | VI). See | |
| | instructions. All other Type III non-functionally integrated supporting organizations | must c | complete Sections A thro | ugh E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Curre (option | |
| 1 | Net short-term capital gain | 1 | | | |
| 2 | Recoveries of prior-year distributions | 2 | | | |
| 3 | Other gross income (see instructions) | 3 | | | |
| 4 | Add lines 1 through 3. | 4 | | | |
| 5 | Depreciation and depletion | 5 | | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | | |
| col | lection of gross income or for management, conservation, or | | | | |
| ma | intenance of property held for production of income (see instructions) | 6 | | | |
| 7 | Other expenses (see instructions) | 7 | | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Curre (option | |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | | |
| ins | tructions for short tax year or assets held for part of year): | | | | |
| | a Average monthly value of securities | 1a | | | |
| | b Average monthly cash balances | 1b | | | |
| | c Fair market value of other non-exempt-use assets | 1c | | | |
| | d Total (add lines 1a, 1b, and 1c) | 1d | | | |
| | e Discount claimed for blockage or other | | | | |
| | factors (explain in detail in Part VI): | | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | | |
| 3 | Subtract line 2 from line 1d. | 3 | | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | | |
| se | e instructions). | 4 | | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | | |
| 6 | Multiply line 5 by .035. | 6 | | | |
| 7 | Recoveries of prior-year distributions | 7 | | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | | |
| Sect | ion C - Distributable Amount | | | Current | Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | | |
| 2 | Enter 85% of line 1. | 2 | | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | | |
| 5 | Income tax imposed in prior year | 5 | | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | | |
| em | ergency temporary reduction (see instructions). | 6 | | | |
| 7 | Check here if the current year is the organization's first as a non-functionally integrated | ted Ty | pe III supporting organiza | ation (see | |

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instructions).

| Par | t V Type III Non-Functionally Integrated 509(a)(3 |) Supporting Organi | izations (continued) | |
|----------|--|-----------------------------|--|---|
| Sect | ion D - Distributions | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exempt pu | rposes | | |
| 2 | Amounts paid to perform activity that directly furthers exempt purpo | ses of supported | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purposes of su | | | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which the orga | nization is responsive | | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2018 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | 1 | | |
| | Section E - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2018 | (iii) Distributable Amount for 2018 |
| 1 | Distributable amount for 2018 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2018 | | | |
| | (reasonable cause required-explain in Part VI). See | | | |
| | instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2018 | | | |
| | From 2013 | | | |
| | From 2014 | | | |
| | From 2015 | | | |
| | From 2016 | | | |
| | From 2017 | | | |
| | Total of lines 3a through e | | | |
| | Applied to underdistributions of prior years | | | |
| | Applied to 2018 distributable amount | | | |
| <u>i</u> | Carryover from 2013 not applied (see instructions) | | | |
| | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2018 from | | | |
| | Section D, line 7: \$ | | | |
| | Applied to underdistributions of prior years | | | |
| | Applied to 2018 distributable amount | | | |
| | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2018, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result | | | |
| | greater than zero, explain in Part VI . See instructions. | | | |
| 6 | Remaining underdistributions for 2018. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2019. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| | Excess from 2014 | | | |
| | Excess from 2015 | | | |
| | Excess from 2016 | | | |
| | Excess from 2017 | | | |
| е | Excess from 2018 | | | |

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FYE: 12/31/2018

Form 990, Part IX, Line 11g - Other Fees for Service (Non-employee)

| Description | E | Total Expenses | | Program Service | | nagement & General | Fund Raising | | |
|-------------|----|-------------------|----|-----------------|----|-----------------------|-----------------|---|--|
| Other Fees | \$ | 100,084 | \$ | 74,965 | \$ | 25,119 | \$ | | |
| Total | \$ | 100,084 | \$ | 74,965 | \$ | 25,119 | \$ | 0 | |

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FYE: 12/31/2018

Schedule A, Part III, Line 1(e)

| Description | Amount |
|---|----------------------------|
| | \$ 1,001,982 685,701 |
| Joseph & Celia Grenny Foundation Cash Contribution | 1,700,000 |
| Broman Foundation Cash Contribution Seth Grenny | 150,000 |
| Household goods The Church of Jesus Christ of Latter Cash Contribution Influencer Institute 2016 Ford Transit T350 | 500,000 |
| Benjamin Moore Paint Western Interior Services Cubicles Bonnie Dickinson Mini donut machine and accessori Fashion Footwear Shoes Pepsi Soda and water Icono Clad Used clothing ITW Food Equipment Group Kitchen equipment Levi Strauss Clothing Soles4Souls Clothing Spilt Inc Clothing Shoeta Clothing Shoeta Clothing Shoeta Clothing Skull Candy | 100,700 |
| Clothing Freightliner of Utah 2007 Freightliner Columbia 120 | |
| | |

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Schedule A, Part III, Line 1(e) (continued)

| Description | Amount |
|----------------------------------|--------------|
| Dignity U Wear | \$ |
| Clothing | |
| Don Watkins | |
| Cash Contribution | 250,000 |
| Mike Murray | F0.000 |
| Cash Contribution Unitas Lab | 50,000 |
| Cash Contribution | 400,000 |
| Plato's Closet | 400,000 |
| Used clothing | 626,900 |
| Regis Corp | 020,700 |
| Household goods | |
| Uptown Cheapskate - Downtown SLC | |
| Used clothiing | 127,500 |
| Uptown Cheapskate - Sugar House | |
| Used clothing | 281,200 |
| Dress for Success | |
| Clothing | |
| Fabletics Clothing | |
| Complete Coach Works | |
| 1989 Gillig bus | |
| Bob Katz | |
| Cash Contribution | 150,000 |
| Colorado Health Foundation | |
| Cash Contribution | 750,000 |
| Dick and Sue Jacobsen | |
| Cash Contribution | 1,500,000 |
| Miller Family Foundation | 050 000 |
| Cash Contribution | 250,000 |
| Total | \$ 8,523,983 |
| | |

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FYE: 12/31/2018

Schedule A, Part III, Line 3(e)

| Description | Amount |
|---|-------------------------|
| Vocational Training Revenue Thrift Store Sales | \$ 1,974,087 862,309 |
| Total | \$ 2,836,396 |

Schedule A, Part III, Line 7a - Support from Disqualified Persons

| Donor Name | 2014 | | 2015 | 2016 | 2017 | 2018 |
|---|------|------|-----------------|--------------------|---------------|----------------------------|
| Joseph & Celia Grenny Foundation Broman Foundation | \$ | ξ | \$ | \$ | \$ | \$ 1,700,000 150,000 |
| Joseph & Celia Grenny Ted Broman | | | 6,357 12,607 | 592,905 160,000 | 136,190 | · |
| Total | \$ | 0 \$ | \$ 18,964 | \$ 752,905 | \$ 136,190 | \$ 1,850,000 |

Schedule A, Part III, Line 10a(e)

| Description | An | nount |
|-------------|----|-------|
| | \$ | 59 |
| Total | \$ | 59 |